

### Nisqually Land Trust

### ANNUAL PLAN 2009

#### Program Goals

	Pe	rmanently protect critical lands in the Nisqually River watershed.
		Identify and prioritize the most strategic lands for protection.
		Proactively implement permanent protection for high-priority lands.
		Respond to exceptional opportunities to protect lands outside high-priority areas.
		Cultivate and expand partnerships that support permanent land protection.
•		store and maintain the conservation and scenic values of protected nds.
		Maintain the conservation and scenic values of all lands acquired by the Land Trust.
		Where appropriate, restore the ecosystem health of Land Trust properties to its full potential.
		Cultivate and expand partnerships that support restoration and management of Land Trust properties.
		gage the public in private conservation and the mission of the Land ust.
		Educate <i>regional</i> residents about the Nisqually watershed and the role they can play in supporting the Land Trust.
		Engage <i>watershed</i> residents in opportunities for voluntary conservation and stewardship of their lands.
		Proactively engage with local communities to understand their needs and achieve mutual goals.
		Provide access opportunities for the public to learn about the Land Trust through its lands.

#### **ORGANIZATIONAL GOALS**

■ Grow the	capacity of the Land Trust.
	Recruit and support a diverse group of volunteer leaders.
	Build, support, and retain a professional staff capable of fully executing the policies and practices adopted by the board of directors.
	Increase philanthropic support of the Land Trust.
	Develop revenue streams from Land Trust assets.
	Manage Land Trust operations efficiently, effectively and accountably.

#### Guide to Abbreviations in the Annual Work Plan

BD – Board of Directors

BP – Board President

CL - Conservation Lead

ED – Executive Director

LS – Land Steward

MO – Membership and Operations

SC – Stewardship Coordinator

### Goal 1: Permanently protect critical lands in the Nisqually River watershed.

Strategy A: Identify and prioritize the most strategic lands for protection.

Activity and Tasks	Lead	Dai	te	
Research and develop a matrix for identifying and ranking the conservation values of properties				
Compilation of criteria used by other land trusts	ED/SC/BP	5/15		
Recommendations for board		7/15		
Application of criteria for top salmon priority		9/30		
areas		12/30		
<ul> <li>Application of criteria for other priority areas</li> </ul>				

Strategy B: Proactively implement permanent protection for high priority lands General Conservation.

Activity and Tasks	Lead	Date	
Establish capital revolving fund of \$100,000 from exist	sting assets		
Funds identified, board agreement in principle	ED/(BD)	11/09	
Research fund definitions, present to board	ED	7/09	
Board adopts	ED/BD	9/09	
Analyze organizational capacity to meet protection goals. Identify staff and funding needs			ng
Evaluate need for personnel additions	ED (SC, MO)	Done	
Evaluate adequacy of support infrastructure (tech, budget)	ED (SC, MO)	7/1	
Increase staff to meet protection goals			
Define conservation lead position & post job	ED	5/15	
• Interviews	ED	6/15-22	
• Hire	ED	7/ 1/09	
CL begins work		7/1-8/1	

### Goal 1: Permanently protect critical lands in the Nisqually River watershed.

Strategy B: Proactively implement permanent protection for high priority lands General Conservation.

Activity and Tasks	Lead	Date	
At least once per year contact owners of all properties the conservation strategy	es identified as h	iigh priority	in
• [Dependent on conservation strategy]	ED (BP)		
Identify and pursue ten conservation easements the Watershed grant terms (2009-2011)	hat meet the EP.	A Targeted	
ID three potential easements	ED	6/1	
Contact landowners	ED/CL	7-8/09	
ID one potential easement	CL	10/1	
Contact landowners	CL	11/1	
Initiate two acquisition projects on high priority la	ands		
• MRGI:	ED		
Identify property(ies) & funding	ED	Done	
Contact landowners	ED	Done	
Site visit	ED	Done	
Begin purchase process (appraisal, etc.)	ED		
Tatrimima Property, Lower River:	BP	Done	
Identify property & funding	BP	4/20, 23	
Site visit, stewardship assessment	BP, ED	5/1	
Begin purchase process (appraisal, landowner negotiation)	ВР		
At least once per year contact owners of all properties the conservation strategy	es identified as h	nigh priority	in
Wilcox Property	ED	Done	
Blake Property	CL	7/15	

### Goal 1: Permanently protect critical lands in the Nisqually River watershed.

Strategy C: Lower Nisqually Watershed (salmon producing)

Activity and Tasks	Lead	Date		
Initiate title or easement acquisition on 75 acres in the Lower Nisqually watershed based on current Nisqually Watershed Salmon Recovery Plan priorities				
• Van Eaton (25 acres)	ED	Done		
• Tatrimima (30 acres)	BP	Done		
McGill (approx. 20acres)	BP	Done		
• Forespring (40 acres)	CL	Depends on hiring		

#### Strategy D: Upper Nisqually Watershed (Mt. Rainier Gateway Initiative)

Acti	vity and Tasks	Lead	Date	
Initiate title or easement acquisition on 100 acres in the Mount Rainier Gateway Initiative				
11111	iative			
• :	Identify target acquisition property(ies)	ED	3/15	
• ]	Identify funding source(s)	ED	3/15	
•	Contact landowner(s)	ED	3/31	
• :	Secure funding	ED	4/30	
• .	Arrange appraisal and timber cruise	ED	5/15	
• ]	Negotiate purchase and sale agreement	ED	8/15	
•	Close purchase		10/1	

Activity and Tasks

Date

Lead

### Goal 1: Permanently protect critical lands in the Nisqually River watershed.

Strategy E: Respond to exceptional opportunities to protect lands outside high-priority areas.

Create a decision matrix for responding to opportunities outside high-priority areas				
• TBD	ED/BP/CL (BD)			
Identify and build relationships with three potential flands	unding sources f	or non-priority		
• TBD	ED/BP/CL			
Strategy F: Cultivate and expand partnerships that support permanent land protection.				
Activity and Tasks  Identify and contact four new potential funding source	Lead	Date		
projects	cs for priority ac	quisition		
Pierce County Transfer of Development Rights	ED	Done _		
	ED			
Fund	ED	6/30		
<ul><li>Ecotrust Salmon Nation Project (MRGI)</li></ul>	ED/BP	6/30		
Ecotrust Salmon Nation Project (MRGI)	ED/BP	6/1		
<ul><li>Ecotrust Salmon Nation Project (MRGI)</li><li>Thurston County Conservation Futures</li></ul>	ED/BP ED/BP/CL	6/1		
<ul> <li>Ecotrust Salmon Nation Project (MRGI)</li> <li>Thurston County Conservation Futures</li> <li>ID fourth source</li> </ul>	ED/BP ED/BP/CL ED/BP	6/1		
<ul> <li>Ecotrust Salmon Nation Project (MRGI)</li> <li>Thurston County Conservation Futures</li> <li>ID fourth source</li> <li>Contact fourth source</li> </ul> Make at least three substantive contacts annually with	ED/BP ED/BP/CL ED/BP	6/1		
<ul> <li>Ecotrust Salmon Nation Project (MRGI)</li> <li>Thurston County Conservation Futures</li> <li>ID fourth source</li> <li>Contact fourth source</li> </ul> Make at least three substantive contacts annually with discuss potential projects	ED/BP ED/BP/CL ED/BP  a past funding pa	6/1		

Strategy A: Maintain the conservation and scenic-vista values of all lands acquired by the Land Trust.

A	ctivity and Tasks	Lead	Date	
W	rite management plans for two management units			
•	Finish Wilcox Flats plan	SC	Done	
•	Mt Rainier Gateway Initiative plan	LS/SC	12/31	
	• Initial public meeting – process and existing	LS/SC	5/27	
	CE	LS/SC	May?	
	<ul> <li>NLT mtg w/ Jones &amp; Jones – Science Views info</li> </ul>	LS/SC	7/15	
	<ul> <li>1st Draft of Management Plan for NLT review</li> </ul>	LS/SC	July	
	<ul> <li>2<sup>nd</sup> public mtg – Scenic Views and public input</li> </ul>	LS/SC	8/30	
	<ul> <li>NLT tech committee review of plan</li> </ul>	LS/SC	Sept	
	<ul> <li>3<sup>rd</sup> public mtg – present public draft</li> </ul>	LS/SC	11/1	
	<ul> <li>Final draft – submit to DNR for review</li> </ul>	LS/SC	12/30	
	<ul> <li>Final report to DNR</li> </ul>	SC/LS	TBD	
	Powell Creek			
14		mmadiatalyzaut	cide of	
	entify stewardship issues that need to be addressed i anagement plans and identify funding to meet those		side of	
•	Fencing: Uster, 94 <sup>th</sup> St, Trent, Thurston Ridge, Wilcox Flats, Lundgren	SC/LS	ASAP	
•	Blackberry: Boxcar, Little Mashel Confluence - Town of Eatonville(?)	SC/LS		
•	Knotweed	SC/LS		
•	Non-native animal species (Witt-carp, Ohop-bull	SC/LS SC/LS		
	frogs,	SC/LS		
•	Building/structure removal (Peterson Farm (permits, etc.), Burklund cabin, WDFW Ohop outbuildings, Witt pond	00,00		

Strategy A: Maintain the conservation and scenic-vista values of all lands acquired by the Land Trust.

Ac	tivity and Tasks	Lead	Date
V	isit and monitor all management units annually		
•	March: Visits: RSC, YS, TR, WF, PCC, OC, MC,	SC	Done
	MRGI	SC/LS/tech	6/30, 9/30,
•	2 or 3 / qrtr – Site Evaluation and Photos	comm	12/31

#### Goal 2: Restore and maintain the conservation values of protected lands.

Strategy A: Maintain the conservation and scenic-vista values of all lands acquired by the Land Trust.

Activity and Tasks	Lead	Date	
Assess stewardship needs for all proposed acquisitions a Lands Committee	nd make recomn	nendations t	o
<ul> <li>Assessment of currently (April 09) proposed acquisitions</li> <li>As needed on quarterly basis</li> </ul>	SC SC/tech. comm.	6/30 9/30, 12/31	
Increase Land Steward position to full-time			
•	ED	Done	
Increase Stewardship Coordinator position to full-time			
Prepare job description and application materials	ED/SC	12/15/08	
Distribute requests for applications	ED/SC	12/22/08	
Review and prioritize applications	ED/SC	1/23	
Recruit interview committee	SC	1/30	
Schedule interviews	SC	1/30	
Interview and rank applicants	ED/SC	2/12	
Hire new stewardship coordinator	ED/SC	2/19	
Orient and train new stewardship coordinator	SC	3/1-31	

Lead	Date			
Form a technical committee to advise staff on management and stewardship plans				
SC	5/15			
SC	5/30			
SC	June,			
	Sept, Dec			
SC	5/30			
SC/tech comm.	June, Sept,	Dec		
rity restoration p	orojects each			
SC	Done			
SC	Done			
ED/SC	Done			
SC	Done			
BP/FD/SC	April			
DI / LD/OC	117111			
	SC SC SC SC/tech comm.  ority restoration points SC	SC 5/30 SC June, Sept, Dec  SC 5/30 SC June, Sept, Dec  SC 5/30  SC/tech comm.  Done SC Done ED/SC Done Done		

Activity and Tasks	Lead	Date
Complete the Nisqually River Basin restoration project		
<ul> <li>RSC – Planting</li> <li>08-09 Billing/Report</li> <li>RSC – Barn Demolition</li> </ul>	LS/SC SC LS/SC	Done
<ul> <li>PCC – Barn/Residence/Pump House Demolition; Fence removal, trash removal</li> <li>Final Report/Billing</li> </ul>	LS/SC LS/SC SC	If funds

Activity and Task	Lead	Date
Continue three current restoration projects (in the Powell Creek management units)	Creek, Wilcox F	lats, and Ohop
Wilcox Flats	SC	
LIP (NW area) – Site Prep: Blackberry	LS/SC	5/09
• LIP (NW area) – Site Prep: Fall	LS/SC	9/09
LIP (NW area) – Planting	LS/SC	TBD
WP (1acre RCG) – Site Prep	LS/SC	Aug/Sept
, , , , ,	LS/SC	By 10/15
WP (1acre RCG) – Planting	LS/SC	5/09
<ul> <li>USFWS (NE area) – poison hemlock removal</li> </ul>	LS/SC	Summer-
		Fall
USFWS (NE area) – site prep/exotic control	LS/SC	Fall/Winter
USFWS (NE area) – planting	LS/SC	Summer-
WHIP (NE area) – site prep/planting		Winter
Powell Creek	SC	4/30
WP (Kist-Duncan) - JARPA/DNR Access –		
Bank Armoring Removal	LS/SC	May/June
WP (Kist-Duncan) - Fence/Barn/Residence	SC	Early summer
(see NRB)		
WP (Kist-Duncan) - Bid/Contract – Bank	LS/SC	July/Aug
Armoring Removal		Summer-
		Fall
WP (Kist-Duncan) - Bank Armoring Removal	LS/SC	
WP (Kist-Duncan) – Site Prep	LS/SC	Oct/Nov
WP (Kist-Duncan) - Planting	LS/SC	
• WI (Nist-Duncari) - Hartung	LS/SC	

Strategy B: Where appropriate, restore the ecosystem health of Land Trust properties to its full potential.

Activity and Tasks	Leaa	Date	
Continue three current restoration projects (in the Powell Creek, Wilcox Flats, and Ohop Creek management units)			
<ul> <li>Ohop Creek</li> <li>NRCS WRP/USFWS – Fence Removal</li> <li>NRCS WRP/USFWS – lagoon decommission</li> <li>NRCS WRP/USFWS – site prep</li> <li>NRCS WRP/USFWS – riparian live stakes</li> <li>NRCS WRP/USFWS – 35-40 acres planting</li> </ul>	LS/SC LS/SC LS/SC LS/SC LS/SC	Summer/fall	

# Goal 2: Restore and maintain the conservation values of protected lands.

Activity and Tasks	Lead	Date		
Begin two new restoration projects, in the Wilcox Flats and Ohop units				
See above	SC			
Monitor and maintain completed restoration proj	ects			
• RSC	SC/LS/tribal	Spring/summer		
Browder-Bartlett	crew			
Powell Creek-Weyco Rd				
Establish stewardship endowment of \$100,000				
Identify funds	ED/BD	Done		
Quarterly work plan	ED/SC/BD	5/30		
Analyze endowment options	BD	By 9/30		
Finalize endowment structure	BD	By 12/31		

Strategy C: Cultivate and expand partnerships that support restoration and management of Land Trust properties

Activity and Tasks	Lead	Date	
Contact and cultivate one new group to be a stewardship	partner		
Develop quarterly work plan	SC	5/30	
Approach possible organizations (WA Council of Trout Unlimited, CareerTrak, other?)	SC/LS		
Contact all existing and past stewardship partners at least	once annually		
List/review existing/past partners	SC/LS	5/30	
Develop quarterly work plan	SC	6/30	
Write and distribute volunteer newsletter once each mont	h		
January	LS	Done	
February	LS	Done	
March	LS	Done	
April	LS	Done	
May	LS	5/15	
	LS	6/15	
• June	LS	7/15	
• July	LS	8/15	
August	LS	9/15	
September	LS	10/15	
October	LS	11/15	
November	LS	12/15	
December			

Strategy C: Cultivate and expand partnerships that support restoration and management of Land Trust properties

Activity and Tasks	Lead	Date	
Attend and actively participate in monthly Salmon Habitat Work Group meetings			
March (mtg)	SC	Done	
April (call – cancelled; PSAR call added)	SC	NA 🗌	
May (mtg)	SC		]
• June (field trips)	SC		]
· · · · · · · · · · · · · · · · · · ·	SC		]
• July (mgt)	SC		
• Sept (mtg)	SC		]
Oct (call)	SC		]
• Nov (mtg)	SC		]
• Dec (call)			]
Update NLT portion of strategic watershed salmon-recovery database			
Quarterly review of HWS (update if needed	d) SC	6/30,	
		9/30/12/31	

Strategy A: Educate regional residents about the Nisqually watershed and the role they can play in supporting the Land Trust

Activity and Task	Lead	Date	
Publish quarterly newsletter			
Spring content deadline	ED	4/17	
1st draft to designer	ED	4/24	
Final to designer	ED	5/5	
Final to printer	МО	5/8	
Final to post office	<u>MO</u>	5/19	
Summer content deadline	МО	6/22	
1st draft to designer	MO	6/29	
Final to designer	МО	7/10	
Final to printer	МО	7/13	
Final to post office	<u>MO</u>	7/21	
Fall content deadline	МО	9/22	
1st draft to designer	МО	9/29	
Final to designer	МО	10/6	
Final to printer	МО	10/13	
Final to post office	<u>MO</u>	10/21	
Winter newsletter content deadline	<u>MO</u>	12/15	
• <u>1st draft to designer</u>	MO	1/5	
<u>Final to designer</u>	MO	1/13	
• <u>Final to printer</u>	MO	1/21	
Newsletter to post office	MO	1/29	

Strategy A: Educate regional residents about the Nisqually watershed and the role they can play in supporting the Land Trust

Activity and Task	Lead	Date	
Convene Pierce County focus group			
<ul><li>Compile invitee list and secure location</li><li>Issue invitations</li><li>Convene group</li></ul>	ED (BD) ED (AA) ED (AA,BD)	8/15 9/10 10/15	
Participate in Watershed Festival, Combined Fund Drive, a	nd two other pu	ıblic forums	
<ul> <li>Participate in Watershed Festival</li> <li>Participate in Combined Fund Drive</li> <li>Participate in area Home &amp; Garden Shop</li> <li>Participate in Ashford Forum</li> </ul> Prepare outreach materials for voluntary conservation	MO MO MO MO	Sept Sept/Oct TBD TBD	
Depends on hiring	CL		
Identify properties in a position to influence conservation values of Land Trust properties			
Review of adjacent and upstream properties – GIS	SC	12/31	

Strategy B: Proactively engage with local communities to understand their needs and achieve mutual goals

Activity and Tasks	Lead	Date	
Meet three times with Nisqually Tribal Council			
•	ED	May	
•	ED	August	
•	ED	November	
Meet with Upper Nisqually community			
March – Site Visit & community meeting	ED/SC/LS	Done	
attendance		May, July,	
Relative to Management Plan	SC/LS	Sept	
Meet with Yelm, Eatonville, and Lacey city staff			
Eatonville	ED	Done	
Yelm	ED	July	
• Lacey	ED	October	
Meet with Pierce and Thurston County staff and/or of	ficials		
Thurston Co. – Shoreline Master Plan update – input meeting (Cindy Wilson)	ED/SC	TBD	
Thurston re: Conservation Futures	ED	June 1	
Pierce Planning or County Council	ED	?	

Strategy C: Provide access opportunities for the public to learn about the Land Trust through its lands

Activity and Tasks	Lead	Date
Identify one property to develop for public access. Iden partnerships for project development	ntify staffing need	ls and potential
<ul> <li>Intra-organization strategy and analysis session</li> <li>Initial recommendations for current properties (SC: contingent on site visits and influence analysis)</li> <li>Identify donors/volunteers who could lead and recruit community involvement</li> </ul>	ED/MO/SC/BD ED/MO/SC/BD ED/MO/SC/BD	10/1
Develop and stage one property-tour event for high do	nors and special	friends
<ul> <li>Identify possible invitees</li> <li>Identify property(ies) for tour, set date and determine transportation, food and other needs</li> <li>Execute tour</li> </ul>	MO (ED MO/ED/SC MO/ED/SC	5/30

Strategy A: Recruit and support a diverse group of volunteer leaders

Activity and Tasks	Leaa	Date
Complete a new board manual		
Compile materials	ED/AA	April
Assemble, publish, deliver to board		May 🔲
Develop board matrix to determine skill and expertise	needs	
•	BD	
•		
Increase board size to ten		
Contact one potential member	ED	Done
ID and contact potentials members	BD	
Recruit board member		
Establish board committee structure		
•	BD	
•		
Send at least two board members to LTA Rally in Portl	and	
•	BD	
Explore options for the best use of volunteers, includin	g consideration c	of staff resources
Stewardship – see above regarding outreach	SC	
(review quarterly work plan)		March, June,
Review quarterly with administrative assistant	МО	Sept., Dec.
Establish committees for events	MO	

Strategy B: Build, support, and retain a professional staff capable of fully executing the policies and practices adopted by the Board of Directors

Activity and Tasks	Lead	Date	
All staff members attend LTA Rally in Portland			
Identify and secure funding	ED	Done	
Register and arrange hotels, etc.	AA	As soon as reg opens	
Attend Rally	Staff	Oct 11-14	
Research wages and benefits of comparable land trusts and develop employee-retention plan			
•	BD		
•			
Job descriptions written for all staff positions			
•	ED (SC, MO)	7/1	
Evaluate staff satisfaction and effectiveness annually			
Research evaluation systems	ED	July	
Conduct staff evaluations	ED	Oct-Nov	
ED evaluation	BD		
Revise and update Personnel Policy			
Create board committee	BD	May mtg.	
Review current policy	BD	July mtg.	
• Draft revisions due	BD	Sept. mtg.	
Adopt revised policy	BD	Nov. mtg.	
Submit two proposals for organizational support			
Submit one proposal for general support	ED	September	
Submit one proposal for membership support	MO	November	

Strategy C: Manage Land Trust operations efficiently, effectively and accountably

Activity and Tasks	Lead	Date	
Update by-laws			
Review by-laws and present to board	ED	July mtg.	
Review and draft revisions, if needed	BD	Sept. mtg.	
Adopt revised by-laws, if needed	BD	Nov. mtg.	
Review strategic plan as part of annual budget process			
• Draft	ED(SC/MO/BD)	Nov	
• Final	ED/BD	Dec	
Convert from cash to accrual finance system			
•	ED/MO	Done	
Hire half-time administrative/office manager			
•	ED/MO	Done	

Strategy D: Increase philanthropic support of the Land Trust

Act	ivity and Task	Lead	Date		
In	crease membership/outreach staff to .75 FTE				
•	Job description	ED	5/15		
•	Meet with staff to define scope of work	ED/MO	5/30		
Uı	Update and revise outreach materials				
•	Identify components	МО	8/15		
•	Develop proposals, possible designs, work schedule and budget for identified components	MO	11/30		
Uı	odate website at least monthly				
•	Review website and discuss revisions with staff	МО	6/15 & 11/30	)	
•	Set up monthy schedule for updates	МО	6/15		
•	Research online donations	МО	8/15		
•	Upgrade website editing interface and train	МО	As time		
			allows		
Develop and implement plan to increase membership. Membership exceeds 320					
•	Identify and mine resources	МО	9/15		
•	Identify membership development strategies and plan implementation	MO(ED,BD)	10/30		
Im	plement an annual board fundraising drive				
•	Recommend form, timing and goals of board drive (possibly provide options for participation)	MO	7/30		
•	Prep materials and initiate	MO/BD	10/1		
•	Review results	МО	12/30		

Strategy D: Increase philanthropic support of the Land Trust

Activity and Task	Lead	Date	
Engage all board members in at least one friend-raising event annually			
Invite Board members to serve on event committees	MO(BD,SC)	TBD	
Investigate board-hosted get-togethers	МО		
Invite Board members to co-host property visits (new properties?)	MO (SC)		
Encourage board members to participate in community forums	MO (ED,BD)		
Develop major-donor plan. Cultivate three new major donors			
Research and implement Board Training	MO/BD/ED	TBD	
Research major donor possibilities and possible contact methods (Recruit board member for committee)	MO/BD/ED	TBD	
Cultivate planned-giving experts			
Research planned giving programs of other Land Trusts	МО	10/30	
Identify and contact planned giving experts	МО	10/15	

Strategy E: Develop revenue streams from Land Trust programmatic assets

Activity and Tasks	Lead	Date	
Evaluate Land Trust properties for sustainable harvest. Identify one property for active management			
<ul> <li>Quarterly work plan - Contingent on site visits; work with tech comm.</li> </ul>	SC	6/30, 9/30, 12/31	
Research environmental-services market			
Quarterly work plan (Carbon Sequestration, Water Quality/Quantity Credits)	ED/SC	Ongoing	
Review property holdings and evaluate for sale of all or partial title interests			
•	ED/BP/SC	Sept.	
Pursue governmental easements and transfers for appropriate Land Trust properties			
• Floodplain Easements – WF (not eligible)	ED/SC	Done	
• WHIP – WF (?)	SC	April	
• WHIP/EQIP – PCC	SC	TBD	
• WRP – Ohop	SC	In place	